

Cost-effective solutions for soil and water stewardship

About the Soil and Water Outcomes Fund

The Soil and Water Outcomes Fund provides financial incentives directly to farmers who transition to on-farm conservation practices that yield positive environmental outcomes like carbon sequestration and water quality improvement. We provide significant per-acre payments to farmers and landowners by selling these environmental outcomes to public and private beneficiaries.






Why Should I Participate?

As a farmer or landowner, you are uniquely positioned to implement the conservation solutions that work for your operation. These solutions generate value well beyond the farm, and the Soil and Water Outcomes Fund is structured to fairly compensate you for that value. You tell us what practices you would like to implement, and we'll estimate the environmental outcomes. Once the outcomes are verified, you will receive payment from the Soil and Water Outcomes Fund.

The Soil and Water Outcomes Fund is different from most government incentive or cost share programs. Payment is based on the environmental outcomes you produce, not the practices you implement. This approach offers you an opportunity to sell environmental outcomes as a commodity, similar to how you sell grain. The more environmental outcome "yield" you generate from the practices you implement, the more you'll be paid.

What Practices Do I Need to Adopt?

While we are not prescriptive about the conservation practices you can implement, participating farmers typically implement practices including:

-  No-till
-  Cover crops
-  Land retirement
-  Conversion to pasture
-  Extended rotations

These practices enhance financial resiliency in your operation through diversified revenue streams and promote ecological resilience through improvements in soil health.

Who Pays for Outcomes?

Environmental outcomes are sold by the Soil and Water Outcomes Fund to beneficiaries including corporations seeking to offset greenhouse gas emissions in their supply chain, and public entities such as municipal water utilities or state departments of agriculture seeking to improve and safeguard water quality. We partner with these beneficiaries to ensure that participating farmers have a market for the environmental outcomes generated by the conservation practices they implement.

Who Implements the Soil and Water Outcomes Fund?

The Soil and Water Outcomes Fund is a partnership of AgOutcomes (a subsidiary of the Iowa Soybean Association) and ReHarvest Partners (a subsidiary of Quantified Ventures). AgOutcomes leads the agronomic and farmer relations elements of the operation and ReHarvest Partners manages the financial and contracting aspects of the Soil and Water Outcomes Fund.



How Do I Stay Informed and/or Enroll?

Visit theoutcomesfund.com for more information and enrollment.

Email us at info@theoutcomesfund.com.

Farmer Pre-Enrollment Checklist

If you answer **yes** in response to all 5 questions in the checklist below, your operation is a good fit for the Soil and Water Outcomes Fund.

Yes / No	Question
	Are you in an eligible county / geographic area? See maps on theoutcomesfund.com .
	Are your fields compliant with the USDA-FSA Highly Erodible Land and Wetland Conservation provisions ?
	Are you willing to sign an environmental evaluation of each field? <i>The evaluation will be prepared by Soil and Water Outcomes Fund representatives.</i>
	Are you willing to add conservation practices (e.g., cover crops, reduced tillage, extended rotations) to your existing cropping system?
	Are you committed to the sustainability of your farm and undertaking multi-year efforts to improve the health of soil and water on your land?

The Enrollment, Transition, and Payment Process



STEP 1. Visit theoutcomesfund.com and enroll fields by securely and confidentially providing baseline and future cropping system information.



STEP 2. Review the proposed payment offering emailed to you within 2-3 business days after data submission and determine if you wish to continue participate.



STEP 3. Execute the Soil and Water Outcomes Fund agreement. Shortly after signing, you will receive a partial upfront payment for the environmental outcomes you'll be producing.



STEP 4. Receive technical assistance from Soil and Water Outcomes Fund conservation agronomists as needed to implement conservation practices.



STEP 5. Receive remaining payment after the crop year is complete and your farm's environmental outcomes are measured and verified.



The information provided herein is for informational purposes only and should not be construed as a recommendation to issue, buy, or sell any security, investment, or other product. AgOutcomes and ReHarvest Partners are not registered municipal advisors and do not enter into fiduciary relationships with governments, government agencies, obligated persons, or other public clients; such persons and entities may wish to seek advice from their own registered municipal advisors. Not funded by the soybean checkoff.